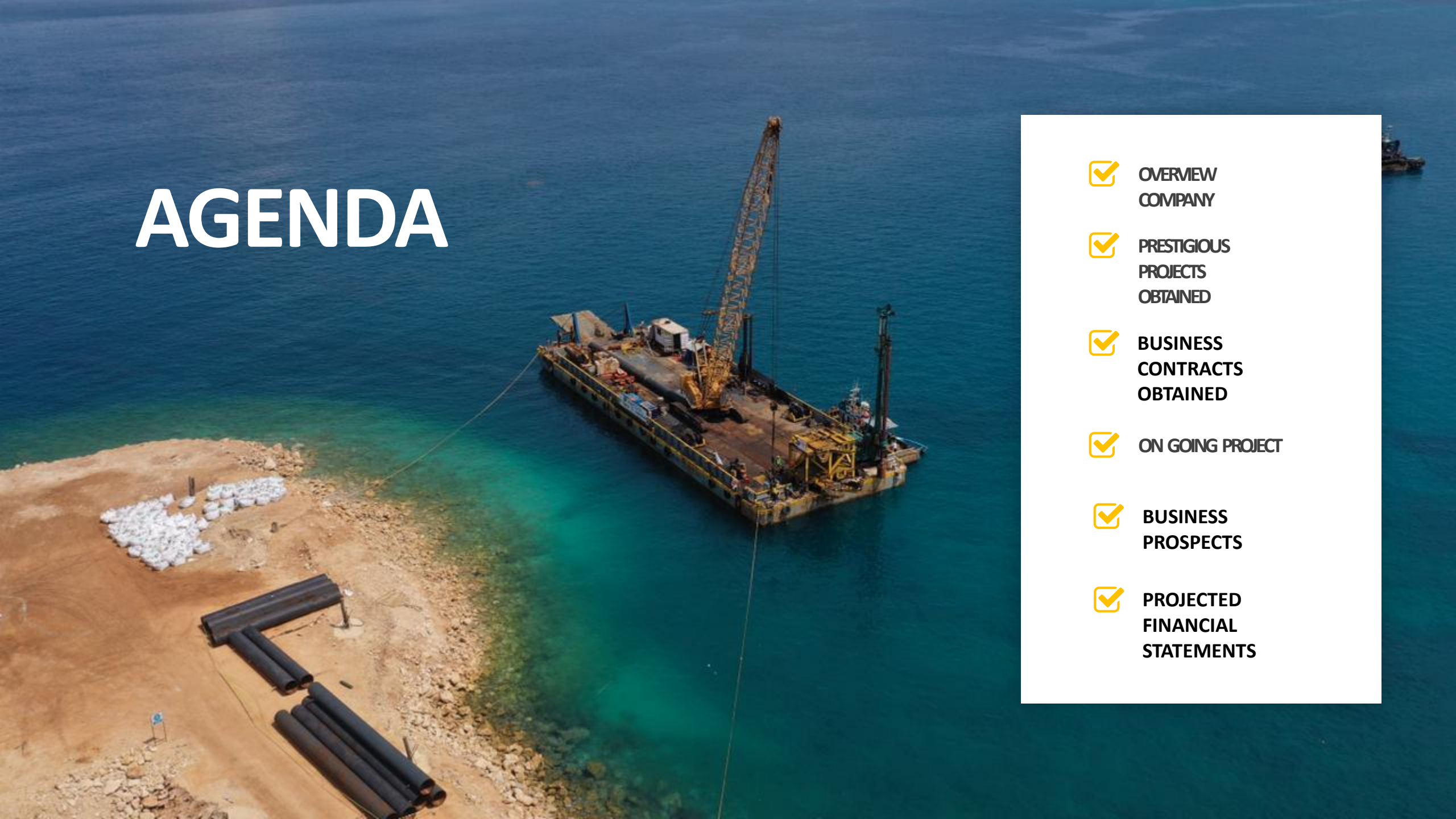


40 Years of Work, One Stop Solution

PT Pratama Widya Tbk

— Foundation And Ground Improvement

AGENDA



- ✓ OVERVIEW
COMPANY
- ✓ PRESTIGIOUS
PROJECTS
OBTAINED
- ✓ BUSINESS
CONTRACTS
OBTAINED
- ✓ ON GOING PROJECT
- ✓ BUSINESS
PROSPECTS
- ✓ PROJECTED
FINANCIAL
STATEMENTS

COMPANY OVERVIEW

The company was founded in 1981 and is engaged in construction services. The Company focuses on Foundation and Ground Improvement services. Through the Foundation and Ground Improvement service, the Company can carry out various activities such as Installing Bored Piles, Piling, Soil Improvement, Soil Testing, and others.

The company also provides EPC (Engineering Procurement and Construction) services to support the growth prospects in the construction services business. EPC service covers the initial survey process, planning, material procurement, and construction process which are carried out simultaneously in a project contract.



BOARD OF COMMISSIONERS



Dr. Ir. Paulus Kurniawan, MBA

- Bachelor of Geological Engineering at Gadjah Mada University, Yogyakarta in 1977
- Master of Business Administration degree at OCU-USA in 1987
- Doctorate degree at Economic and Business Faculty at Udayana University in Denpasar in 2012

**President
Commissioner**

**Independent
Commissioner**



Jenny Trijayanti S.S., M.Ec.Dev

- Bachelor of Literature degree at Sebelas Maret University in 1992
- Master of Development Economic at the Faculty of Economic and Business at Gajah Mada University in 2016
- Asset Management and Property Valuation Certification Education at Gajah Mada University in 2018
- Completed Asset Management and Property Valuation Certification Education

BOARD OF DIRECTORS



Dr. Andreas Widhatama.,S.T.,M.Sc

- Bachelor of Engineering education at the University of Indonesia in 2003
- Master's Degree in Geotechnical Engineering at the University of Glasgow in 2004
- Doctorate in Economics and Business at Udayana University in 2018

**President
Director**

Director



Dr. Cyrilus Winatama.,S.T.,B.Eng.,M.Eng

- Bachelor of Civil Engineering at Queensland University of Technology Brisbane in 2005
- Bachelor of Civil Engineering degree at the University Indonesia in 2006
- Master of Civil Engineering at Queensland University of Technology Brisbane in 2008
- Doctor of Economics and Business at Udayana University in 2018.

MILESTONE

June 3rd
Formed focusing on the field of
Soil Investigation

1981

Started slope protection business
(soil nail, rock bolt, shotcrete)

1992

- Started piling and sheet pile business
- Entered a business in offshore work (dock, skidway, sea bridge, reclamation)

1999-2007

Entered Soil
Improvement (Cement
Deep Mixing) business

2019

1990

Started slope protection
business (soil nail, rock
bolt, shotcrete)

1995

Started bored pile, secant
pile, soldier pile and
ground anchor business

2012-2015

2012

Entered Diaphragm Wall
business

2015

Entered Soil improvement
(Jet Grouting) business

2020

February 7th
become a listed
company on the
Indonesian Stock
Exchange

BUSINESS ACTIVITIES



Foundation & Retaining Wall



Soil Improvement



Slope Stability & Protection



EPC Geotech



MAJOR EQUIPMENTS



Excavator
11 UNITS



Crawler Crane
23 UNITS



Diaphragm Wall
2 UNITS



Rotary Drilling Rig
20 UNITS

COMPETITIVE ADVANTAGE

Company's good reputation for
40 years

Success in controlling Batam's
market

Human resources in the
productive age group

Well-maintained heavy
equipment

Ability in the field of soil
improvement



Good financial performance as of
December 31, 2020:

1. Gross Profit of 42.32%
2. Net Profit of 16.52%
3. Current ratio of 5.48x
4. Debt to asset ratio of 0.12x
5. ROE of 8.13%
6. Relatively safe debt to equity ratio of 0.14x
7. Interest bearing debt to equity of 0.08x

INTERNATIONAL ORGANIZATION FOR STANDARDIZATION (ISO)

 **Certificate**

Quality Management System of
PT. PRATAMA WIDYA
Komplek Green Ville Blok AW
No. 64-65 RT. 007 RW. 014
Kel. Duri Kapa, Kec. Kebon Jeruk
Kota Adm. Jakarta Barat 11510 - DKI Jakarta
Indonesia

Has been assessed and certified as meeting the requirements of
SNI ISO 9001:2015
Quality Management System - Registered By QSSM-Indonesia

This Certificate Valid For The Following Scope of :
Provision Of General Construction For Land or Location Preparation and Dike Work, Earthworks, Excavation and Stockpiling, Preparing Field for Mining, Foundation, Including its Erection, Groundwater Well Drilling, Other Specialized Construction Works.

EAC : 28
NACE : 43.12, 43.13, 43.99

This Certificate Is Valid from August 02nd, 2019
Certificate Valid Until August 02nd, 2022

Recertification Audit Before August 02nd, 2022. This Certificate Is Property of QSSM Indonesia and Remains Valid Subject to Satisfactory Annual Surveillance Audit.

Main Audit by QSSM-Indonesia	: July 26 th 2019
Planning to be 1 st Surveillance	: July 26 th 2020
Planning to be 2 nd Surveillance	: July 26 th 2021
Planning Recertification	: July 26 th 2022

Certification Number : QMS-IND/2970819

 **Authorized by:**


Signed on behalf of QSSM-Indonesia
Head Office :
Jl. Abdul Gani Raga No.88
Kel. Kiri Baru, Kec. Cikarang
Distrik - Jawa Barat
Telp. 021-7794 1275, 0811-2763 1571
Website : www.qssm-indonesia.co.id
Email : info@qssm-indonesia.co.id
Email : ptqssmindo2010@gmail.com

Dokumen ini diterbitkan oleh PT. QUALITY SERVICES CERTIFICATION MANAGEMENT, sesuai dengan peraturan yang berlaku. Dokumen ini dikeluarkan kepada organisasi yang sesuai di dalam sertifikat ini. Untuk lebih jelasnya anda bisa melihatnya di website www.qssm-indonesia.co.id

 **Certificate**

Environmental Management System of
PT. PRATAMA WIDYA
Komplek Green Ville Blok AW
No. 64-65 RT. 007 RW. 014
Kel. Duri Kapa, Kec. Kebon Jeruk
Kota Adm. Jakarta Barat 11510 - DKI Jakarta
Indonesia

Has been assessed and certified as meeting the requirements of
SNI ISO 14001:2015
Environmental Management System - Registered By QSSM-Indonesia

This Certificate Valid For The Following Scope of :
Provision Of General Construction For Land or Location Preparation and Dike Work, Earthworks, Excavation and Stockpiling, Preparing Field for Mining, Foundation, Including its Erection, Groundwater Well Drilling, Other Specialized Construction Works.

EAC : 28
NACE : 43.12, 43.13, 43.99

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Certificate Valid Until August 02nd, 2022

Recertification Audit Before August 02nd, 2022. This Certificate Is Property of QSSM Indonesia and Remains Valid Subject to Satisfactory Annual Surveillance Audit.

Main Audit by QSSM-Indonesia	: July 26 th 2019
Planning to be 1 st Surveillance	: July 26 th 2020
Planning to be 2 nd Surveillance	: July 26 th 2021
Planning Recertification	: July 26 th 2022

Certification Number : EMS-IND/1890819

 **Authorized by:**


Signed on behalf of QSSM-Indonesia
Head Office :
Jl. Abdul Gani Raga No.88
Kel. Kiri Baru, Kec. Cikarang
Distrik - Jawa Barat
Telp. 021-7794 1275, 0811-2763 1571
Website : www.qssm-indonesia.co.id
Email : info@qssm-indonesia.co.id
Email : ptqssmindo2010@gmail.com

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 **Certificate**

Occupational Health Safety Management Systems of
PT. PRATAMA WIDYA
Komplek Green Ville Blok AW
No. 64-65 RT. 007 RW. 014
Kel. Duri Kapa, Kec. Kebon Jeruk
Kota Adm. Jakarta Barat 11510 - DKI Jakarta
Indonesia

Has been assessed and certified as meeting the requirements of
ISO 45001:2018
Occupational Health Safety Management Systems - Registered By QSSM-Indonesia

This Certificate Valid For The Following Scope of :
Provision Of General Construction For Land or Location Preparation and Dike Work, Earthworks, Excavation and Stockpiling, Preparing Field for Mining, Foundation, Including its Erection, Groundwater Well Drilling, Other Specialized Construction Works.

EAC : 28
NACE : 42.21, 42.91, 43.11

This Certificate Is Valid from August 02nd, 2019
Certificate Valid Until August 02nd, 2022

Recertification audit before August 02nd, 2022. This Certificate Is Property of QSSM Indonesia and Remains Valid Subject to Satisfactory Annual Surveillance Audit.

Main Audit by QSSM-Indonesia	: July 26 th 2019
Planning to be 1 st Surveillance	: July 26 th 2020
Planning to be 2 nd Surveillance	: July 26 th 2021
Planning Recertification	: July 26 th 2022

Certification Number : OHSMS-IND/210819

 **Authorized by:**


Signed on behalf of QSSM-Indonesia
Head Office :
Jl. Abdul Gani Raga No.88
Kel. Kiri Baru, Kec. Cikarang
Distrik - Jawa Barat
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Work Plan

2020

1. Addition and renovation of heavy equipment
2. Development of workshops for maintenance of heavy equipment



2023

Acquiring shipping companies in order to increase work efficiency at sea



2021

Expansion by building branch offices and workshops in Kalimantan



2024

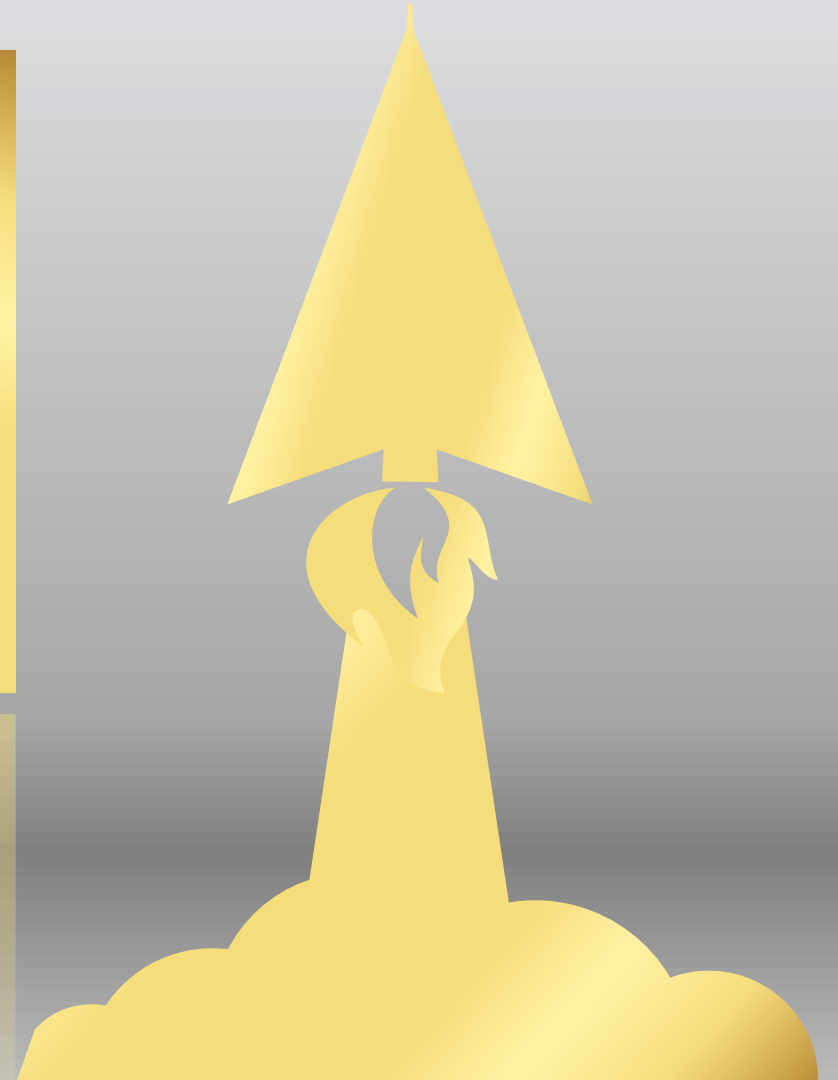
Acquiring heavy equipment rental company and heavy equipment distributor company



CONTRACT GOALS IN 2021

New contracts obtained by the Company as of December 31, 2020 amounted to IDR368.657.052.830.

In 2021, the company targets a new contract value of IDR 387 billion



An aerial photograph of a large-scale construction project, possibly a dam or a major road interchange. The site is filled with various pieces of heavy machinery, including several tall drilling rigs or pile drivers, excavators, and concrete pump trucks. Numerous concrete mixer trucks and dump trucks are visible, some parked and others in motion. The terrain is a mix of cleared earth, gravel paths, and areas with some vegetation. In the bottom left corner, there is a long, neat stack of construction materials, likely precast concrete slabs. The overall scene depicts a busy and complex engineering project.

PRESTIGIOUS JOB
COMPLETED

Foundation & Retaining Wall

(Bored pile, Piling, Secant pile, Diaphragm Wall, Sheet pile, etc.)

40TH

PT. PP Presisi (Persero) Tbk

Kulonprogo Airport

Contract value **IDR6,874,071,320**



High Speed Railway Contractor Consortium

Jakarta – Bandung High-Speed Rail

Contract value **IDR52,636,666,945**



PT Waskita Karya (Persero) Tbk

Light Rail Transit (LRT)

Palembang

Contract value
IDR10,819,726,261



PT. Adhi Karya (Persero) Tbk

Light Rail Transit (LRT) JABODEBEK

Contract value **IDR14,456,736,852**

Foundation & Retaining Wall

(Bored pile, Piling, Secant pile, Diaphragm Wall, Sheet pile, etc.)

40TH

Sumitomo Mitsui Construction Co.
PT. Hutama Karya Joint Operation

Mass Rapid Transit (MRT) Jakarta
Contract value **IDR9,872,619,000**



PT Dimas Pratama Indah

Bored pile and Piling Foundation work for Orchard Park, APL, Batam
Contract value **IDR40,000,000,000**



PT Citra Seraya Supremnusa

Bored pile Foundation and Soldier Pile work for Citra Plaza Nagoya , Ciputra, Batam
Contract value **IDR44,000,000,000**



PT. Pollux Properties Indonesia Tbk

Bored pile and Piling Foundation work for Meisterstadt Batam Mall & Apartment
Contract value **IDR56,000,000,000**

EPC GEOTECH

(Survey Test, Design, Konstruksi Geotechnic)

40TH

Badan Pemeriksa Keuangan
Republik Indonesia

BPK Papua Building
Contract value **IDR17,518,181,818**



PT Mcdermott Indonesia

Quay wall and Skid way
Contract value **USD4,000,000**

Soil Improvement

(Grouting, Soil Mix, Cement Deep Mix, Jet Grouting, etc.)

Hauling Road LMB2, Geothermal Lumut Balai



40th



PT. Pertamina Geothermal Energy (Persero)
In Jakarta



IDR13,045,900,000
Contract Value

Slope Protection

(Soil Nail, Rock Bolt, Shotcrete, Ground Anchor)

40TH

PT. Pertamina Geothermal
Energy (Persero)

**Landslide LMB3,
Geothermal Lumut Balai**



PT. Wijaya Karya (Persero) Tbk

Jatigede Dam
Contract value **IDR13,120,604,000**

Business Contracts Obtained In 2020



BUSINESS CONTRACTS OBTAINED IN 2020

RDMP Balikpapan JO



**Pekerjaan Micro Pile Kilang Minyak
RDMP, RU-V Balikpapan.**

Contract Value: IDR 92,000,000,000

PT. PP (Persero) Tbk



**Bored Pile Diameter 1,000 mm and
Diaphragm Wall Construction Project of
Balikpapan - Samarinda Highway**

Contract Value IDR 25,649,543,379

Abipraya – Pelita KSO



**Proyek Bendungan Semantok Paket 1 (Dam
Construction).**

Contract Value: IDR 25,470,436,772

BUSINESS CONTRACTS OBTAINED IN 2020

PT WIKA – DMT KSO



**Diaphragm Wall Work For Barrier Walls
At Kuwil Kawangkoan Dam**

Contract Value: IDR 18,094,000,000

PT Putra Royal Berkarya



**Bored Pile Construction Project of
Baloi Apartment – Batam**

Contract Value: IDR 15,020,977,559

**Nindya - Bina Nusa Lestari,
KSO**



**Temef Dam Construction at Timor
Tengah Selatan Regency (Paket-2)**

Contract Value: IDR 14,478,346,940

BUSINESS CONTRACTS OBTAINED IN 2020

PT. PP Presisi (Persero) Tbk



**Offshore Piling Works at the Timor PLTU
Project, NTT**

PT Jaya Annurya Karimun



**Piling work for harbor dock
construction in the Coastal Area -
Tanjung Balai Karimun**

Contract Value: IDR 6,525,060,000

**PT PP (Persero) Tbk & PT McConnell
Dowell Indonesia**



**Pekerjaan Piling Pembangunan
Domestik A Domestic Wastewater
Treatment Plant and Pumping Station
(Package A2)**

Contract value: IDR3,459,350,000

BUSINESS CONTRACTS OBTAINED IN 2020

PT. PP (Persero) Tbk



**Construction and Piling work for Dock IV Merak –
Bakauheni ferry ports**

Contract value IDR6,988,692,000



**Bored Pile & Piling for Construction Project of Dock
IV Merak – Bakauheni**

Contract Value IDR11,504,506,633



**Piling Work for Offshore Project NPK Chemical Plant
Kap 500,000 Mtpy Pim**

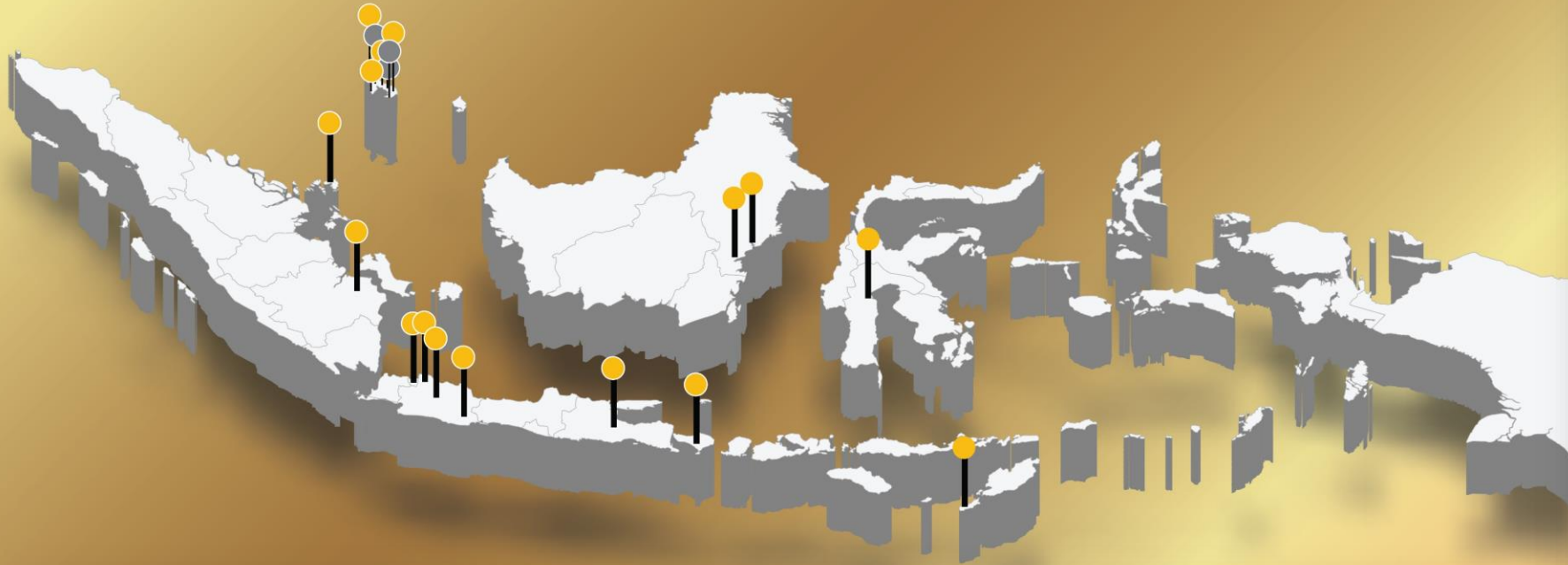
Contract value IDR8,000,000,000



ON GOING PROJECT

This aerial photograph captures a large-scale construction project along a coastline. In the foreground, a sandy area is dotted with several tall, grey concrete pile drivers. To the left, a series of rectangular concrete basins, likely for water treatment, are visible. The middle ground features a dense line of green trees. On the right, a large yellow crane is mounted on a barge in the blue water, surrounded by numerous dark, cylindrical pile drivers. In the background, a city skyline with various buildings and a tall tower is visible under a clear sky.

On Going Project



Proyek Jembatan Rangka Baja
Battang Barat, Palopo.



Pembangunan Gedung Rektorat
Universitas Negeri Batam



Pembangunan Apartemen Opus
Bay di Batam



Pembangunan Pembangkit
Listrik Tenaga Gas di Batam



Pembangunan Coastal Area Pinggir Laut Tg.
Balai Karimun



Perkuatan Pondasi Mesin di Pelintung,
Dumai



Tol Balikpapan-Samarinda 3



Bendungan Leuwikeris Tasikmalaya



Pembangunan Noble Cove di Batam



Bendungan Tugu Trenggalek



Pembangunan PLTU Timor 1



Proyek Bendungan Sidan di Bali



Proyek Irigasi Kanal Cipelang



Proyek Kawasan March Boulevard Batam



Pengendalian Banjir Kali Bekasi
Paket I



Proyek Instalasi Pengolahan Air Limbah Di
Palembang



Perkuatan Lereng Kawasan Wisata
Montigo Resort Batam



Pembangunan Refinery Development
Master Plan (RDMP) Balikpapan

BUSINESS PROSPECTS



Business Prospects



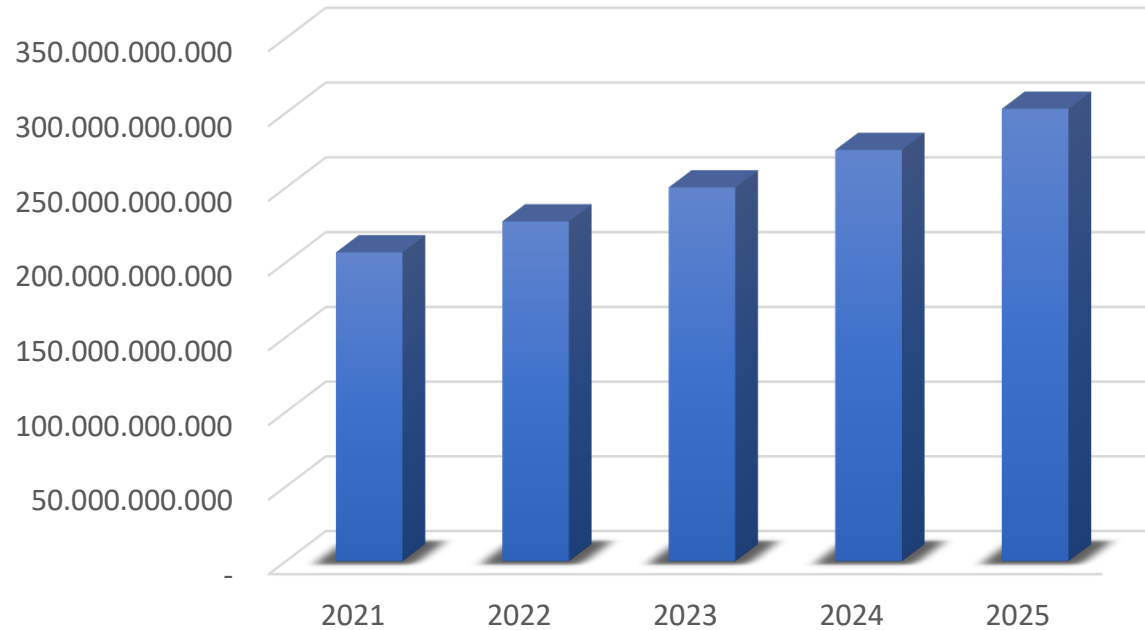
1. The Ministry of National Development Planning (Bappenas) has released the National Medium Term Development Plan until 2024 with a total budget of IDR 6,445 trillion,
2. The government sets the state budget (APBN) for infrastructure in 2020 amounting to IDR 423.3 trillion,
3. The government has set several infrastructure-based priority programs (PPs) that provide business opportunities for the Company, including: Basic Service Infrastructure, Strengthening Connectivity, Urban Infrastructure, Energy and Electricity and Digital Transformation,
4. The plan to build the New Capital City with a total budget of IDR 486 trillion,
5. Development of 10 Priority Tourism Destinations (DPP),
6. Relocation of factories owned by American companies in China to industrial estates in Java and outside Java.
7. Indonesia created a Sovereign Wealth Fund which is used for infrastructure development

PROJECTED FINANCIAL STATEMENTS

2021 Until 2025



Projected Revenues



Management uses research published by PricewaterhouseCoopers together with Oxford Economics entitled "Building Indonesia's future unblocking the pipeline of infrastructure project" to determine revenue growth from 2021 to 2025. In this research it is explained that the growth of the infrastructure industry in Indonesia until 2024 is 10%.

PROJECTION OF STATEMENTS OF PROFIT AND LOSS AND OTHER COMPREHENSIVE INCOME

(Expressed in Rupiah)

Account Name	2021	2022	2023	2024	2025
Revenues	206.674.903.702	227.342.394.072	250.076.633.480	275.084.296.827	302.592.726.510
Cos of Revenues	(109.476.465.985)	(120.424.112.584)	(132.466.523.842)	(145.713.176.226)	(160.284.493.849)
Gross Profit	97.198.437.717	106.918.281.489	117.610.109.637	129.371.120.601	142.308.232.661
General and Administrative Expense	(51.232.714.322)	(54.798.549.743)	(59.659.197.171)	(64.467.454.297)	(67.177.562.410)
Financing Charges	(2.907.928.495)	(1.872.443.763)	(1.969.069.019)	(2.165.975.920)	(2.271.862.740)
Other Expense - Net	(338.428.151)	(372.270.966)	(409.498.063)	(450.447.869)	(495.492.656)
Net Profit	42.719.366.749	49.875.017.016	55.572.345.385	62.287.242.515	72.363.314.856



**FINANCIAL
STATEMENTS AUDITED**

PT PRATAMA WIDYA Tbk
STATEMENTS OF FINANCIAL POSITION
December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	<u>31 Desember 2020/ December 31, 2020</u>	<u>31 Desember 2019/ December 31, 2019</u>	<u>31 Desember 2018/ December 31, 2018</u>	<u>31 Desember 2017/ December 31, 2017</u>	<u>31 Desember 2016/ December 31, 2016</u>	
ASET						ASSETS
ASET LANCAR						CURRENT ASSETS
Kas dan setara kas - pihak ketiga	4.033.238.145	4.892.955.801	7.546.274.270	22.288.183.171	1.717.971.279	Cash and cash equivalents
Piutang usaha						Trade receivables
- Pihak ketiga - neto	70.223.574.974	59.352.085.178	56.566.210.909	17.750.598.169	16.031.378.750	Third parties -
- Pihak berelasi	-	-	-	-	1.107.795.200	Related parties -
Piutang retensi - pihak ketiga	13.970.042.185	16.401.262.485	12.197.272.663	6.725.687.843	2.719.568.702	Retention receivables
Tagihan bruto kepada pemberi kerja	51.308.980.766	59.948.981.749	66.171.788.511	24.875.863.673	9.279.948.697	Gross amounts due from customers
Piutang lain-lain	1.205.752.848	983.451.497	1.132.236.796	1.419.657.580	1.315.400.724	Other receivables
Pajak dibayar dimuka	-	60.346.236	-	-	-	Prepaid tax
Pekerjaan dalam proses						Project under construction
- Pihak ketiga	16.309.843.392	23.385.506.071	15.919.621.423	4.103.684.387	8.462.439.338	Third parties -
Aset lancar lainnya	75.638.953.971	10.916.565.142	3.822.581.233	2.089.264.503	3.308.984.530	Other current assets
Total Aset Lancar	<u>232.690.386.281</u>	<u>175.941.154.159</u>	<u>163.355.985.805</u>	<u>79.252.939.326</u>	<u>43.943.487.220</u>	Total Current Assets
ASET TIDAK LANCAR						NON-CURRENT ASSETS
Piutang pihak berelasi	-	-	1.806.080.082	4.606.564.359	11.195.473.572	Due from related parties
Setara kas yang dibatasi penggunaannya - pihak ketiga	2.513.500.000	963.500.000	-	963.500.000	-	Restricted cash equivalents
Aset tetap - neto	200.306.914.779	168.748.857.224	97.723.849.766	47.380.168.752	31.081.087.479	Fixed assets - net
Aset tidak lancar lainnya	319.914.565	328.400.000	1.095.264.549	505.689.052	449.614.000	Other non-current assets
Total Aset Tidak Lancar	<u>203.140.329.344</u>	<u>170.040.757.224</u>	<u>100.625.194.397</u>	<u>53.455.922.163</u>	<u>42.726.175.051</u>	Total Non-Current Assets
TOTAL ASET	<u>435.830.715.625</u>	<u>345.981.911.383</u>	<u>263.981.180.202</u>	<u>132.708.861.489</u>	<u>86.669.662.271</u>	TOTAL ASSETS

PT PRATAMA WIDYA Tbk
STATEMENTS OF FINANCIAL POSITION
December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	31 Desember 2020/ <i>December 31, 2020</i>	31 Desember 2019/ <i>December 31, 2019</i>	31 Desember 2018/ <i>December 31, 2018</i>	31 Desember 2017/ <i>December 31, 2017</i>	31 Desember 2016/ <i>December 31, 2016</i>	
LIABILITAS DAN EKUITAS						LIABILITIES AND EQUITY
LIABILITAS						LIABILITIES
LIABILITAS JANGKA PENDEK						SHORT-TERM LIABILITIES
Utang bank jangka pendek	3.892.209.534	13.082.206.652	9.652.389.003	7.981.197.442	12.570.321.413	Short-term bank loans
Utang usaha						Trade payables
- Pihak ketiga	10.163.697.416	16.928.770.986	38.730.418.419	17.822.496.733	19.357.711.747	Third parties -
- Pihak berelasi	1.256.683.444	8.011.532.460	9.608.824.988	2.018.496.745	2.069.944.078	Related parties -
Utang pajak	980.246.830	1.205.757.072	1.733.232.027	241.405.290	136.940.514	Taxes payable
Beban akrual	881.058.856	5.323.393.773	2.194.495.715	2.474.688.742	5.607.100.353	Accrual expenses
Uang muka dari pemberi kerja	6.439.572.570	9.757.148.342	12.259.413.462	3.455.329.780	7.000.957.768	Advances from employers
Liabilitas jangka panjang yang jatuh tempo dalam satu tahun:						Current maturities of long-term liabilities:
- Utang bank	15.870.130.422	14.477.526.095	6.808.208.933	11.480.003.134	11.228.847.237	Bank loans -
- Utang pembiayaan konsumen	2.942.508.087	3.911.333.540	2.518.490.547	-	45.439.193	Consumer financing payables -
Total Liabilitas Jangka Pendek	42.426.107.159	72.697.668.920	83.505.473.094	45.473.617.866	58.017.262.303	Total Short-Term Liabilities
LIABILITAS JANGKA PANJANG						LONG-TERM LIABILITIES
Utang pihak berelasi	58.662.974	2.292.044.795	6.540.033.351	4.602.232.453	1.288.239.501	Due to related parties
Liabilitas imbalan kerja	2.186.665.226	1.527.817.375	1.898.300.012	1.674.918.997	1.479.367.790	Employee benefits liability
Liabilitas jangka panjang setelah dikurangi bagian yang jatuh tempo dalam satu tahun:						Long-term liabilities - net of current maturities:
- Utang bank	9.259.462.203	18.297.390.553	12.838.923.390	8.517.714.186	7.242.022.281	Bank loans -
- Utang pembiayaan konsumen	217.428.883	2.632.206.933	3.618.032.005	-	-	Consumer financing payables -
Total Liabilitas Jangka Panjang	11.722.219.286	24.749.459.656	24.895.288.758	14.794.865.636	10.009.629.572	Total Long-Term Liabilities
Total Liabilitas	54.148.326.445	97.447.128.576	108.400.761.852	60.268.483.502	68.026.891.875	Total Liabilities

PT PRATAMA WIDYA Tbk
STATEMENTS OF FINANCIAL POSITION
December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	<u>31 Desember 2020/ December 31, 2020</u>	<u>31 Desember 2019/ December 31, 2019</u>	<u>31 Desember 2018/ December 31, 2018</u>	<u>31 Desember 2017/ December 31, 2017</u>	<u>31 Desember 2016/ December 31, 2016</u>	
EKUITAS						EQUITY
Modal saham						Share capital
Modal dasar - 2.810.200.000 saham pada tanggal 31 Desember 2020 dan 2019 dengan nilai nominal Rp100 per lembar saham dan 987.000 saham pada tanggal 31 Desember 2018, serta 125.000 saham pada tanggal 31 Desember 2017 dan 2016 dengan nilai nominal masing-masing per lembar saham						Authorized - 2,810.200,000 shares on December 31, 2020 and 2019 at par value of Rp100 per share, and 987.000 shares on December 31, 2018, and 125.000 shares on December 31, 2017 and 2016 at par value of Rp100.000 per share
Modal ditempatkan dan disetor - 878.187.500 saham pada tanggal 31 Desember 2020, 702.550.000 saham pada tanggal 31 Desember 2019, 246.750 saham pada tanggal 31 Desember 2018, serta 125.000 saham pada tanggal 31 Desember 2017 dan 2016	87.818.750.000	70.255.000.000	24.675.000.000	12.500.000.000	12.500.000.000	Issued and paid - 878,187,500 shares on December 31, 2020, 702,550,000 shares on December 31, 2019, 246,750 shares on December 31, 2018, 125,000 shares on December 31, 2017 and 2016
Tambahan modal disetor	94.001.250.000	977.500.000	977.500.000	977.500.000	977.500.000	Additional paid-in capital
Penghasilan komprehensif lain	443.794.414	879.431.282	283.925.513	280.904.784	272.826.973	Other comprehensif income
Saldo laba	199.418.594.766	176.422.851.525	129.643.992.837	58.681.973.203	4.892.443.423	Retained earnings
Total Ekuitas	381.682.389.180	248.534.782.807	155.580.418.350	72.440.377.987	18.642.770.396	Total Equity
TOTAL LIABILITAS DAN EKUITAS	435.830.715.625	345.981.911.383	263.981.180.202	132.708.861.489	86.669.662.271	TOTAL LIABILITIES AND EQUITY

PT PRATAMA WIDYA Tbk
STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
For the Years Ended December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	2020	2019	2018	2017	2016	
PENDAPATAN	187.886.276.093	182.181.039.109	236.783.885.421	153.068.946.492	74.839.236.486	REVENUES
BEBAN POKOK PENDAPATAN	108.366.465.300	87.091.702.969	127.557.643.180	72.519.857.358	43.498.090.978	COST OF REVENUES
LABA KOTOR	79.519.810.793	95.089.336.140	109.226.242.241	80.549.089.134	31.341.145.508	GROSS PROFIT
Beban umum dan administrasi	(39.639.008.555)	(42.120.636.774)	(32.454.352.893)	(22.359.314.342)	(18.703.448.505)	<i>General and administrative expense</i>
Beban keuangan	(9.770.431.766)	(7.170.958.793)	(5.366.124.536)	(3.869.203.519)	(3.960.485.539)	<i>Financing charges</i>
Penghasilan (beban) lain-lain - neto	969.535.971	981.118.115	(443.745.178)	(531.041.493)	(488.921.231)	<i>Other income (expense) - net</i>
LABA SEBELUM BEBAN PAJAK PENGHASILAN	31.079.906.443	46.778.858.688	70.962.019.634	53.789.529.780	8.188.290.233	PROFIT BEFORE INCOME TAX EXPENSE
BEBAN PAJAK PENGHASILAN	(38.367.120)	-	-	-	-	INCOME TAX EXPENSE
LABA NETO	31.041.539.323	46.778.858.688	70.962.019.634	53.789.529.780	8.188.290.233	NET PROFIT
PENGHASILAN KOMPREHENSIF LAIN						OTHER COMPREHENSIVE INCOME
Pos yang tidak akan direklasifikasi lebih lanjut ke laba rugi:						<i>Item than will not be reclassified subsequently to profit or loss:</i>
Pengukuran kembali atas imbalan kerja	(435.636.868)	595.505.769	3.020.729	8.077.811	137.321.439	<i>Remesurement of employee benefit</i>
LABA KOMPREHENSIF NETO TAHUN BERJALAN	30.605.902.455	47.374.364.457	70.965.040.363	53.797.607.591	8.325.611.672	NET COMPREHENSIVE INCOME
LABA PER SAHAM DASAR	36,08	139,18	287,59	139,18	287,59	BASIC EARNING PER SHARE

PT PRATAMA WIDYA Tbk
STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
For the Years Ended December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	2020	2019	2018	2017	2016	
ARUS KAS DARI AKTIVITAS OPERASI						CASH FLOWS FROM OPERATING ACTIVITIES
Penerimaan kas dari pelanggan	176.805.238.783	178.911.716.660	160.004.846.705	129.309.860.168	68.999.850.220	Receipts from customers
Pembayaran kepada pemasok	(107.120.014.576)	(114.975.261.424)	(108.413.240.418)	(68.069.269.133)	(37.705.527.344)	Payment to suppliers
Pembayaran kepada karyawan	(23.257.225.291)	(15.655.333.389)	(13.122.090.746)	(11.003.118.457)	(9.882.128.277)	Payment to employees
Pembayaran lainnya	(16.245.454.748)	(14.951.816.754)	(13.852.943.880)	(9.145.644.372)	(8.052.267.637)	Other payments
Kas yang diperoleh dalam operasi	30.182.544.168	33.329.305.093	24.616.571.661	41.091.828.206	13.359.926.962	Cash received from operating
Penerimaan penghasilan bunga	84.399.363	223.325.158	142.140.098	279.814.497	116.824.920	Interest income received
Pembayaran bunga dan beban keuangan	(5.019.288.806)	(6.517.973.195)	(3.182.703.337)	(3.200.458.584)	(3.604.300.272)	Financing charges paid
						Net Cash Flows Provided by
Kas Neto Diperoleh dari Aktivitas Operasi	25.247.654.725	27.034.657.056	21.576.008.422	38.171.184.119	9.872.451.610	Operating Activities
ARUS KAS DARI AKTIVITAS INVESTASI						CASH FLOWS FROM INVESTING ACTIVITIES
Uang muka perolehan aset tetap	(62.459.628.886)	-	-	-	-	Advance for acquisition of fixed assets
Perolehan aset tetap	(53.382.108.819)	(72.177.635.901)	(23.596.836.432)	(23.432.659.030)	(8.917.025.000)	Acquisition of fixed assets
Penerimaan dari penjualan aset tetap	462.276.042	-	-	-	-	Proceeds from sale of fixed assets
Penurunan (kenaikan) neto piutang pihak berelasi	-	1.806.080.082	2.800.484.277	6.588.909.213	(1.240.519.718)	Proceeds from (payment of) due from related parties
Penerimaan (penempatan) neto atas setara kas yang dibatasi penggunaannya	(1.550.000.000)	(963.500.000)	963.500.000	(963.500.000)	-	Placement of (withdrawal from) restricted cash equivalent
Kas Neto Digunakan untuk Aktivitas Investasi	(116.929.461.663)	(71.335.055.819)	(19.832.852.155)	(17.807.249.817)	(10.157.544.718)	Net Cash Flows Used in Investing Activities

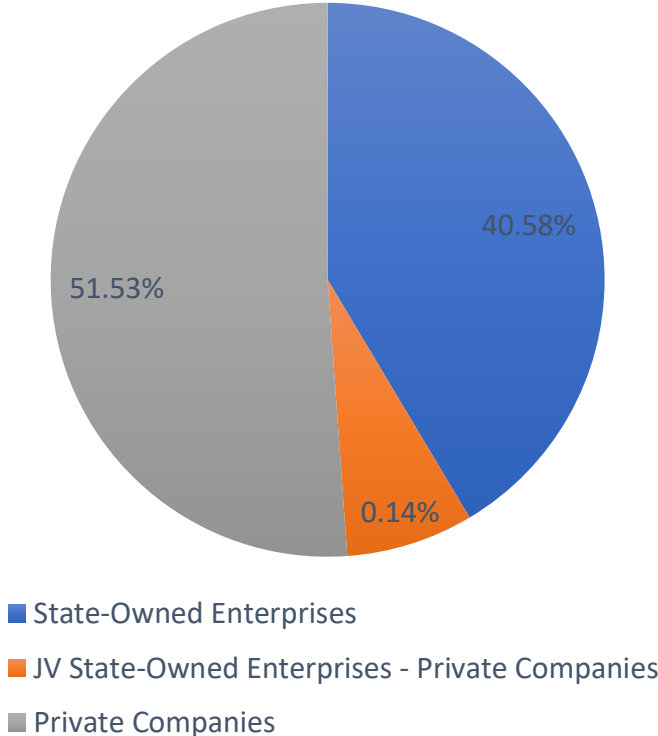
PT PRATAMA WIDYA Tbk
STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
For the Years Ended December 31, 2020, 2019, 2018, 2017 and 2016
(Expressed in Rupiah, unless otherwise stated)

	2020	2019	2018	2017	2016	
ARUS KAS DARI AKTIVITAS PENDANAAN						CASH FLOWS FROM FINANCING ACTIVITIES
Penerimaan setoran modal	17.563.750.000	45.580.000.000	-	-	-	Receipt of share capital
Penerimaan agio saham	96.600.625.000	-	-	-	-	Receipt from share premium
Penerimaan dari utang bank	22.067.500.000	19.466.702.004	20.494.355.508	13.400.000.000	13.339.250.000	Receipt from bank loans
Pembayaran utang bank	(29.712.824.023)	(22.363.484.012)	(20.844.940.506)	(11.873.152.198)	(16.649.856.672)	Payments for bank loans
Utang pembiayaan konsumen	(4.207.223.503)	(217.966.791)	(19.168.472.629)	(45.439.193)	(519.324.785)	Consumer financing payables
Penerimaan utang pihak berelasi	-	-	20.067.201.753	3.313.992.952	1.201.793.601	Receipt from due to related parties
Pembayaran utang pihak berelasi	(2.299.741.074)	(4.247.988.556)	(18.704.400.855)	-	-	Payment for due to related parties
Kas Neto Diperoleh dari (Digunakan untuk) Aktivitas Pendanaan	100.012.086.400	38.217.262.645	(18.156.256.729)	4.795.401.561	(2.628.137.856)	Net Cash Flows Provided by (Used in) Financing Activities
KENAIKAN (PENURUNAN) NETO KAS DAN SETARA KAS	8.330.279.462	(6.083.136.118)	(16.413.100.462)	25.159.335.863	(2.913.230.964)	NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS
KAS DAN SETARA KAS AWAL TAHUN	(8.189.250.851)	(2.106.114.733)	14.306.985.729	(10.852.350.134)	(7.939.119.170)	CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR
KAS DAN SETARA KAS AKHIR TAHUN	141.028.611	(8.189.250.851)	(2.106.114.733)	14.306.985.729	(10.852.350.134)	CASH AND CASH EQUIVALENTS AT END OF YEAR
Kas dan setara kas	4.033.238.145	4.892.955.801	7.546.274.270	22.288.183.171	1.717.971.279	Cash and cash equivalents
Cerukan	(3.892.209.534)	(13.082.206.652)	(9.652.389.003)	(7.981.197.442)	(12.570.321.413)	Overdraft
	141.028.611	(8.189.250.851)	(2.106.114.733)	14.306.985.729	(10.852.350.134)	

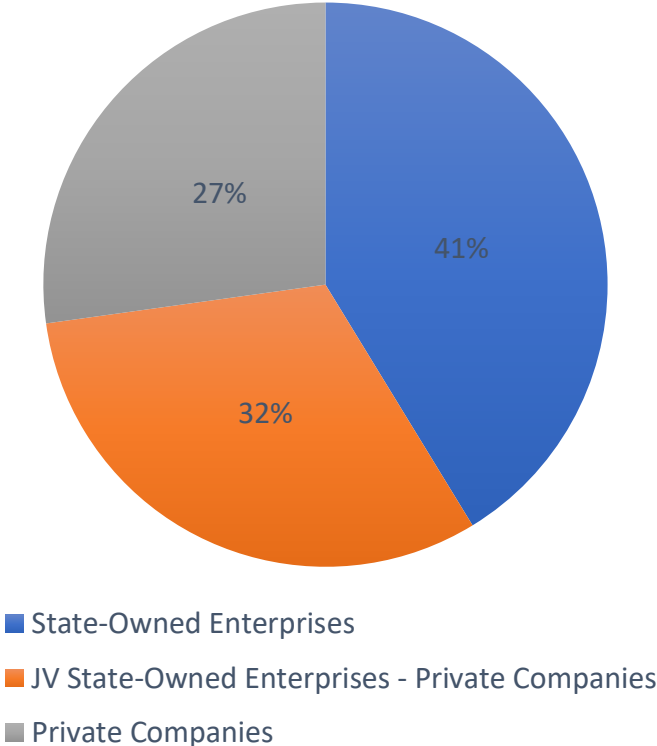
BREAKDOWN OF EMPLOYERS



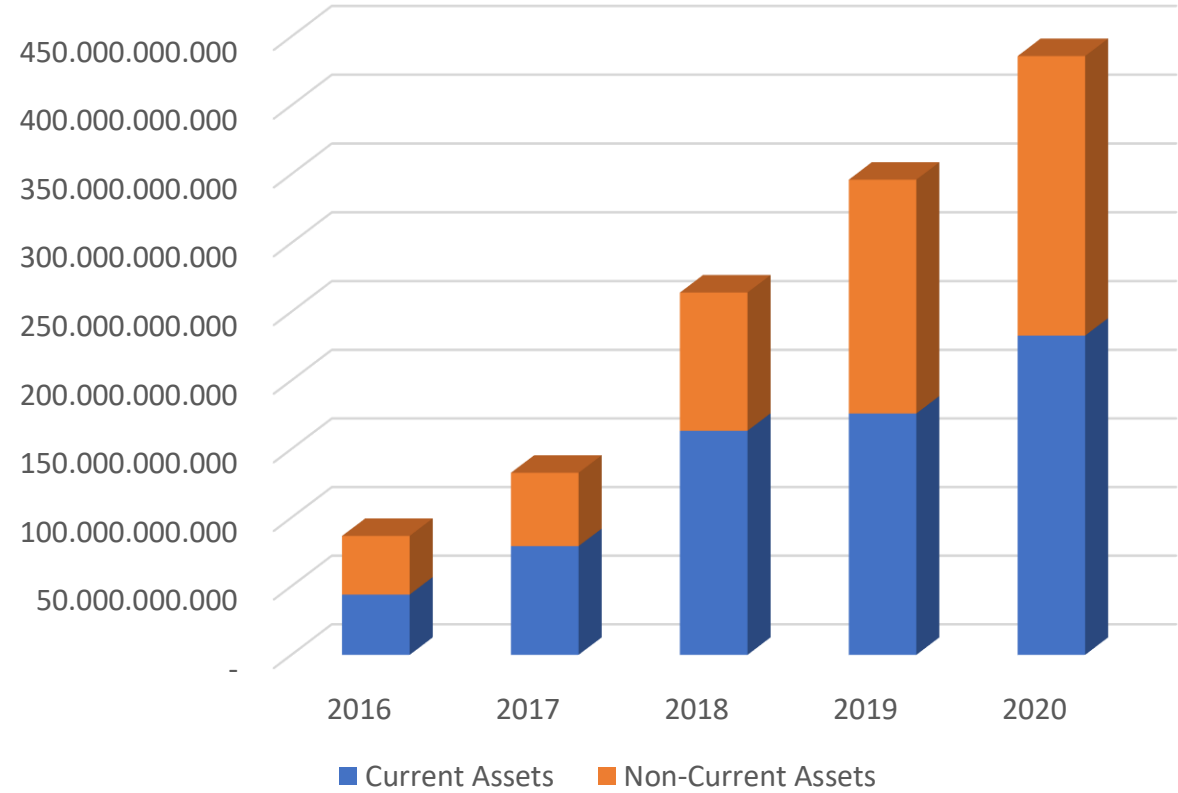
Breakdown of Types of Employers from January 1, 2016 Until December 31, 2020



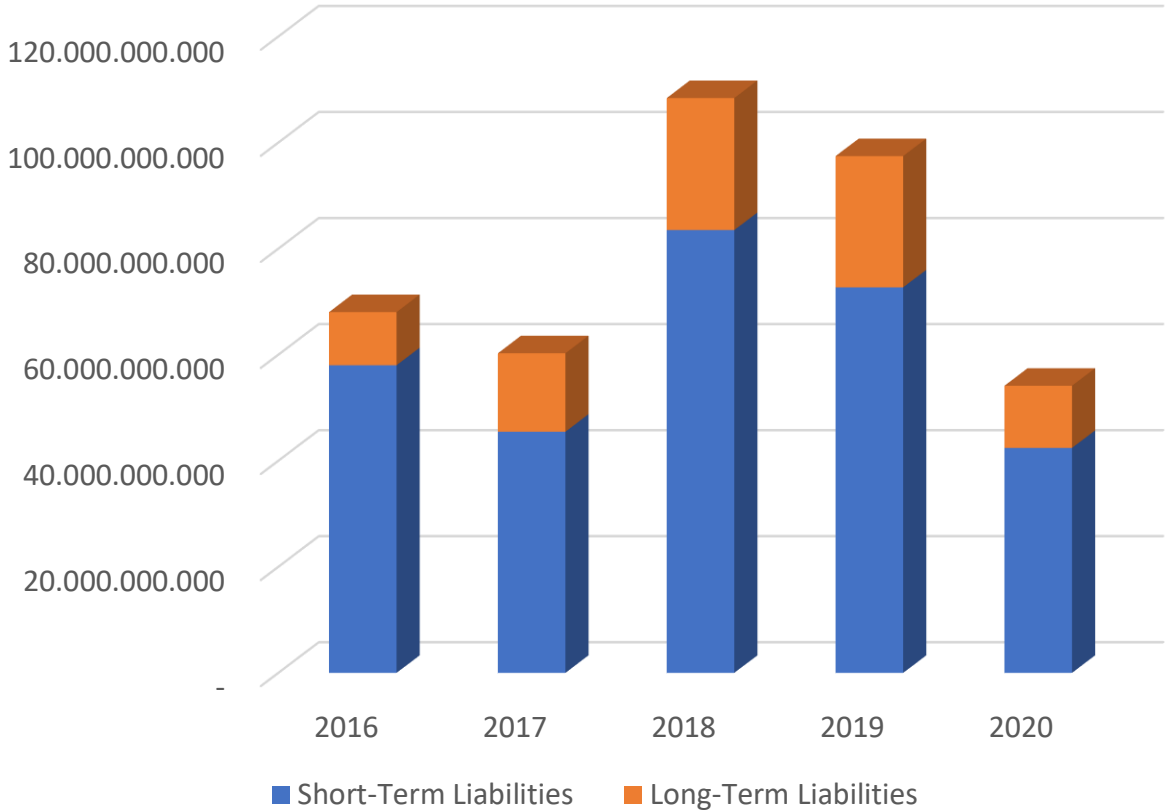
Breakdown of Types of Employers For 2020



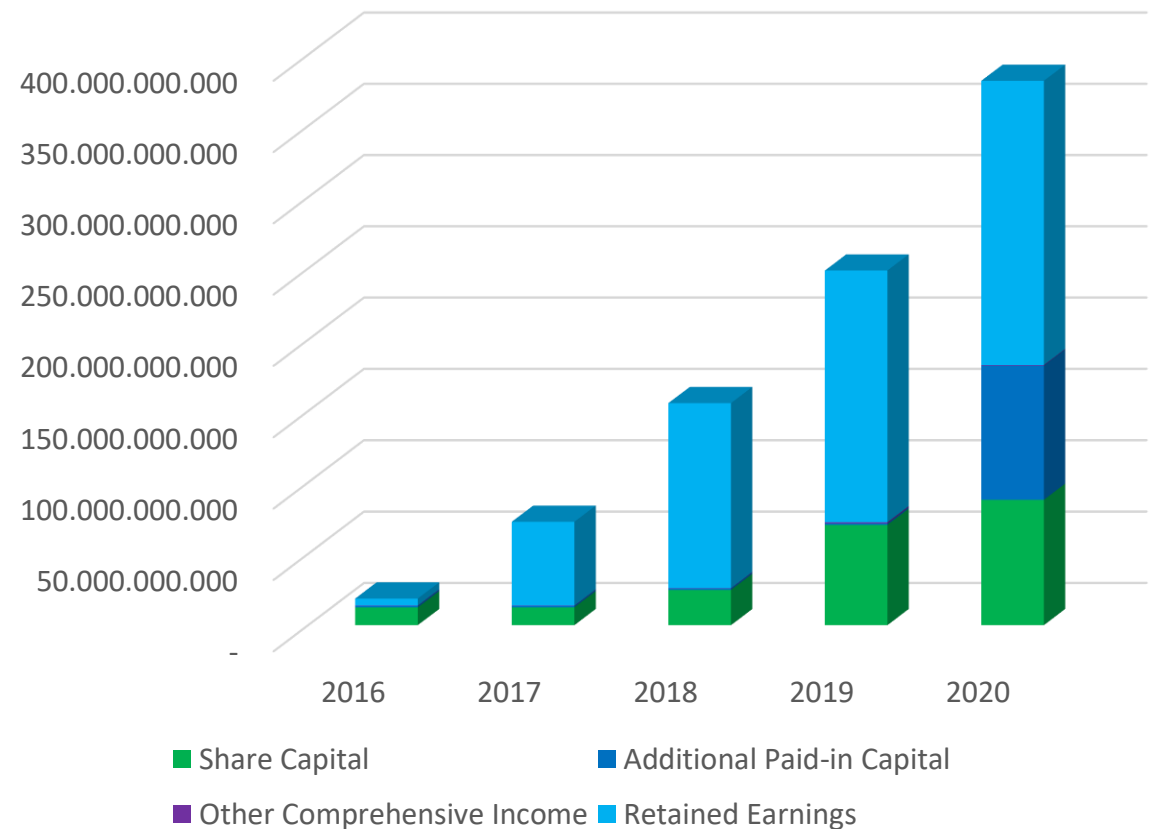
Total Assets



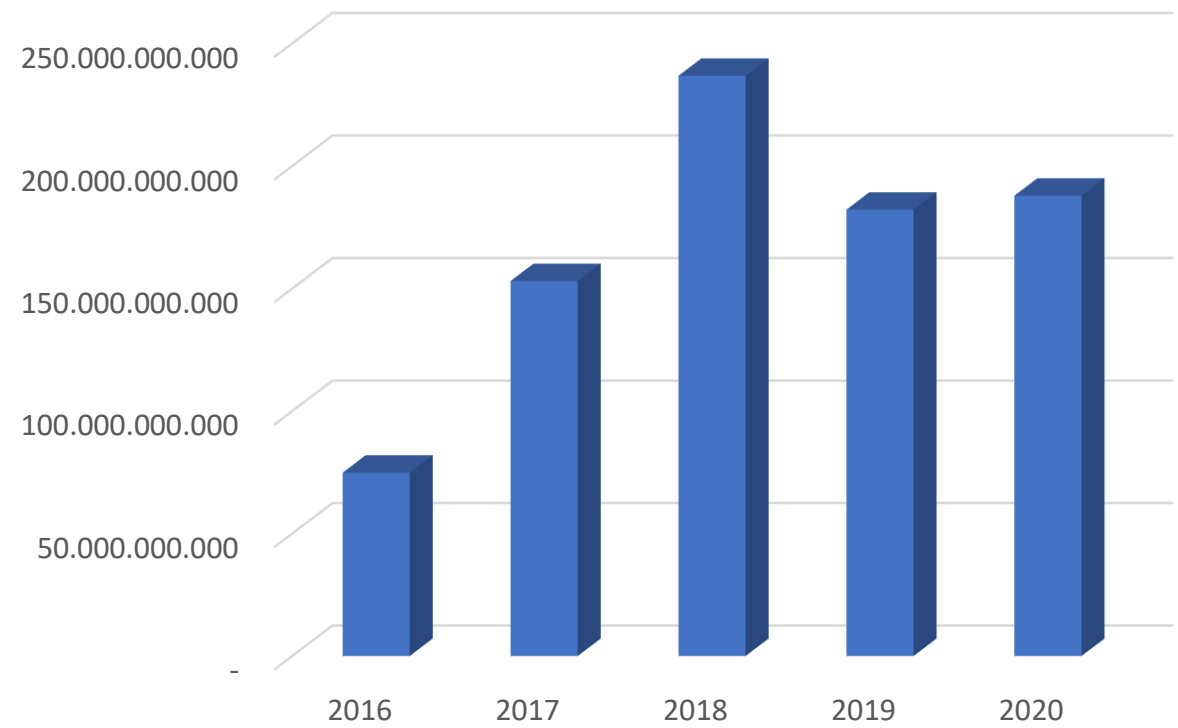
Total Liabilities



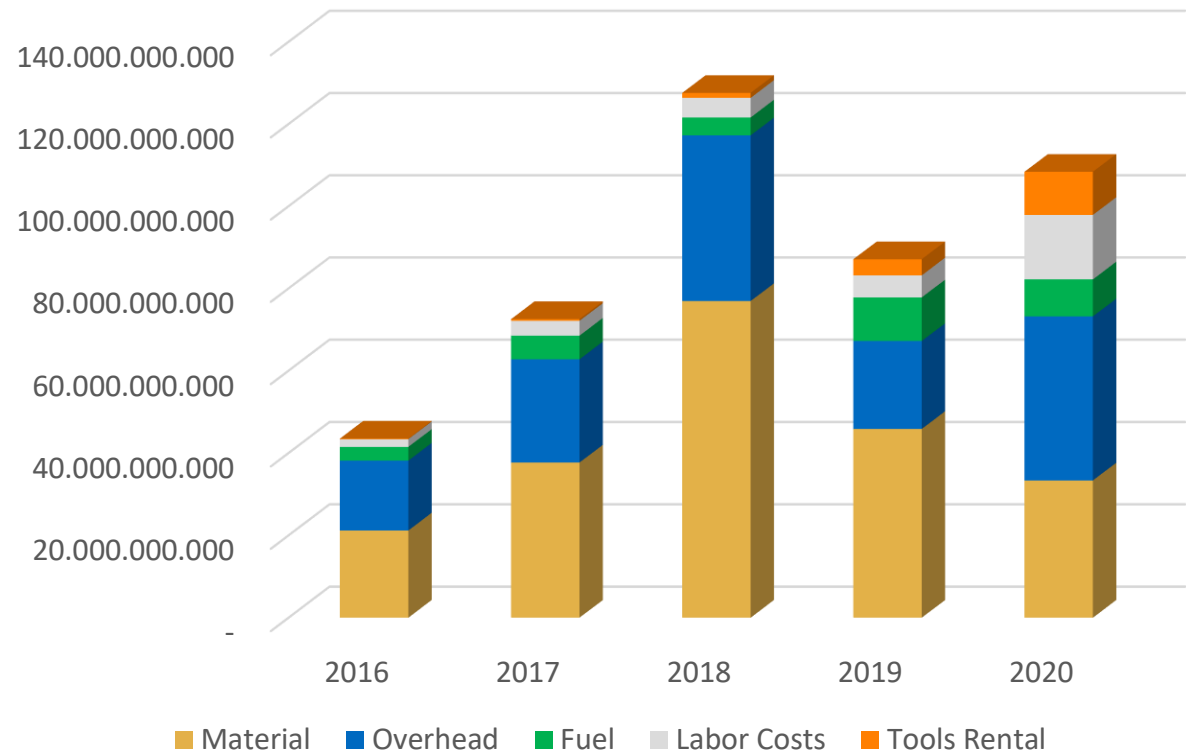
Total Equity



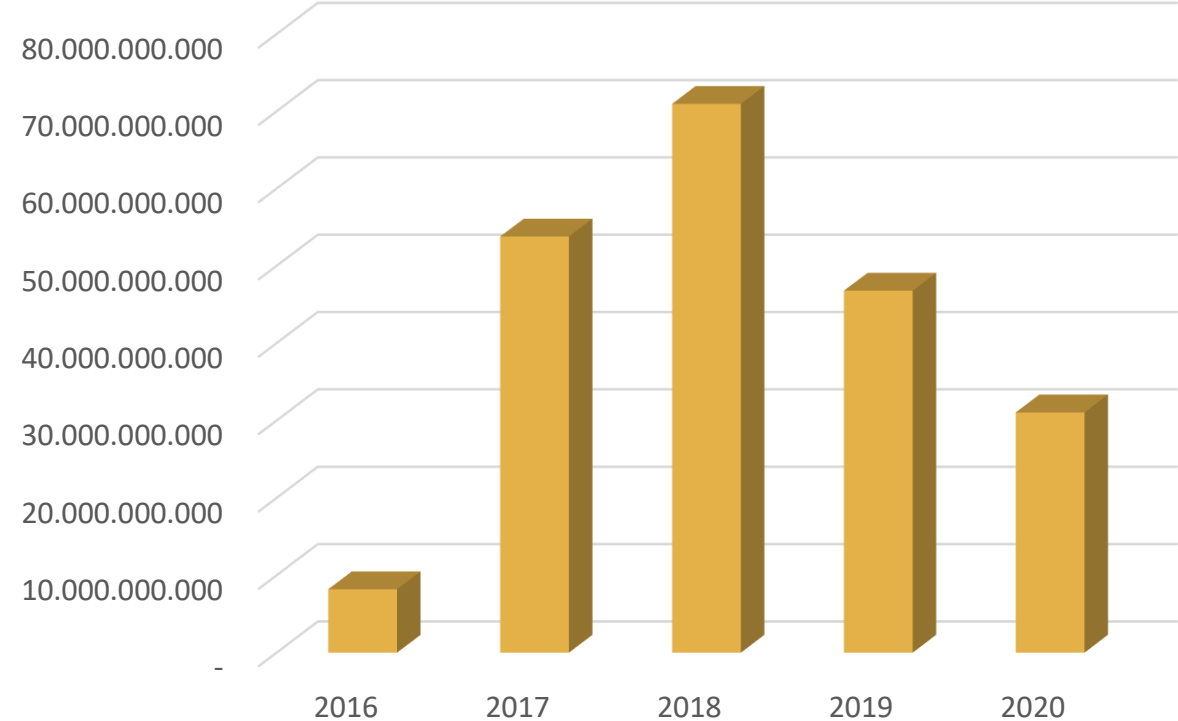
Revenues



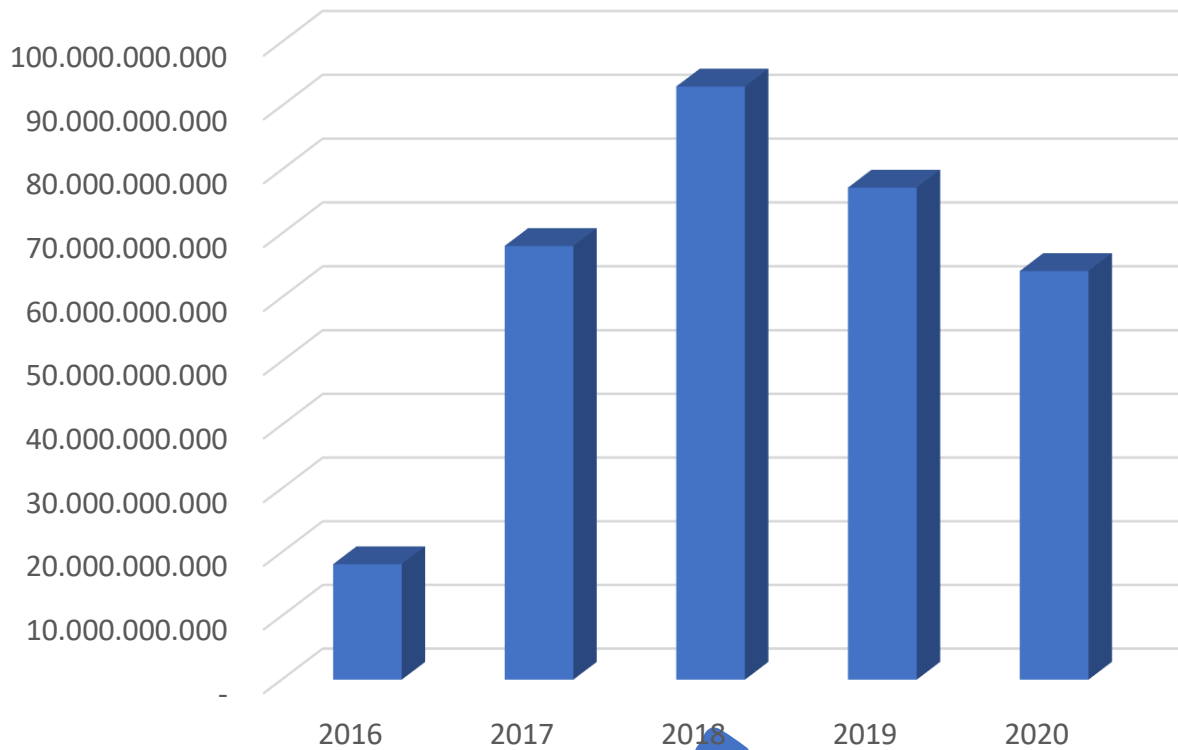
Cost of Revenues



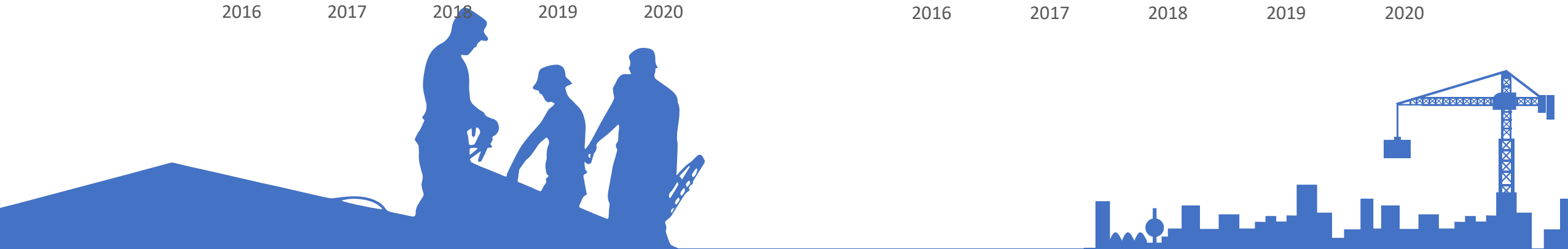
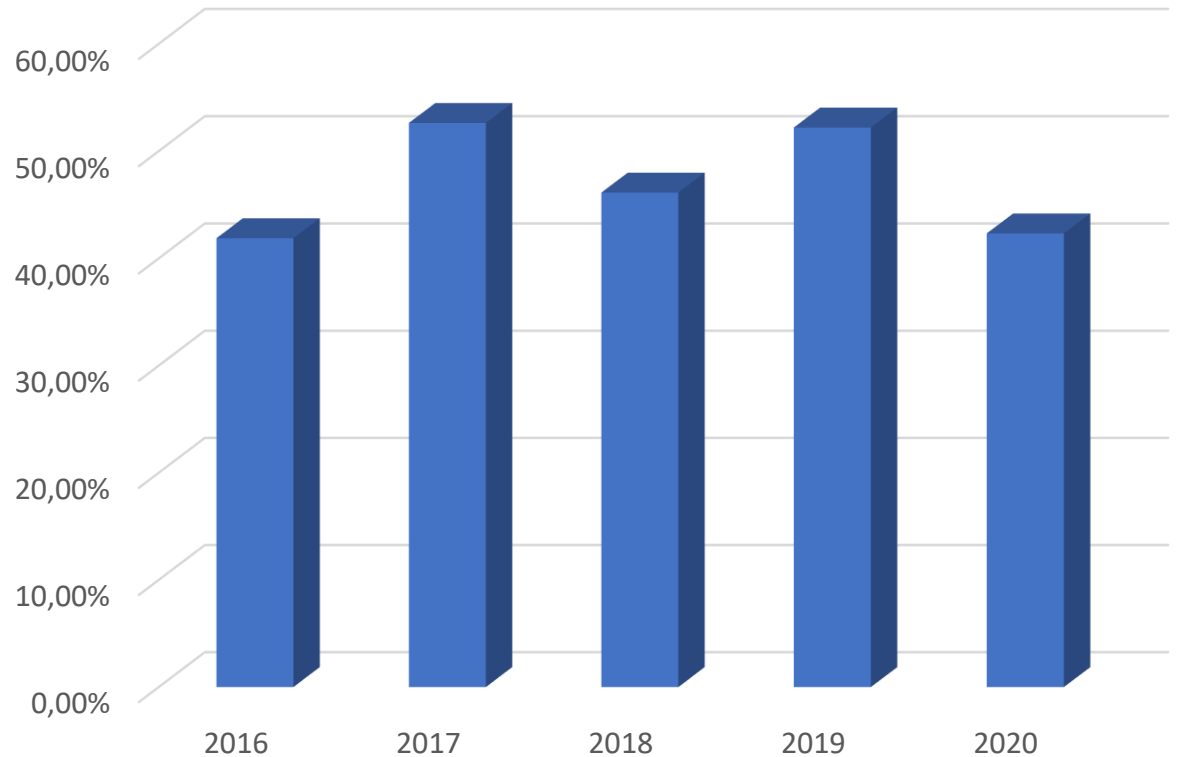
Net Profit



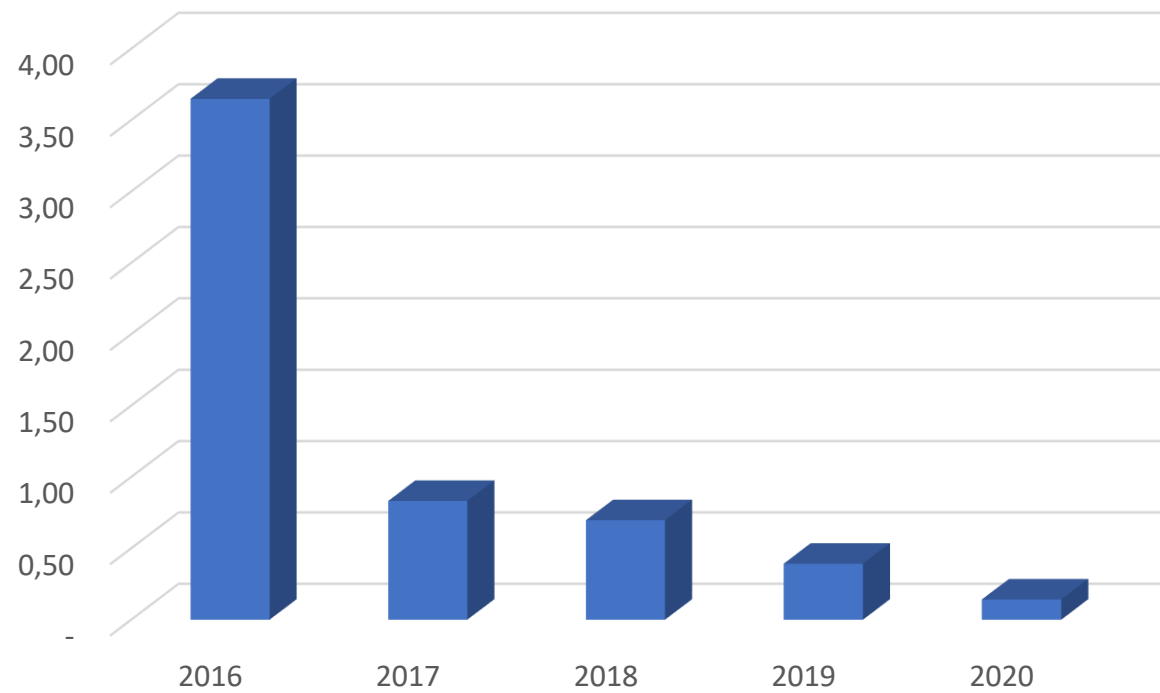
Earning Before Interest, Tax, Depreciation and Amortization



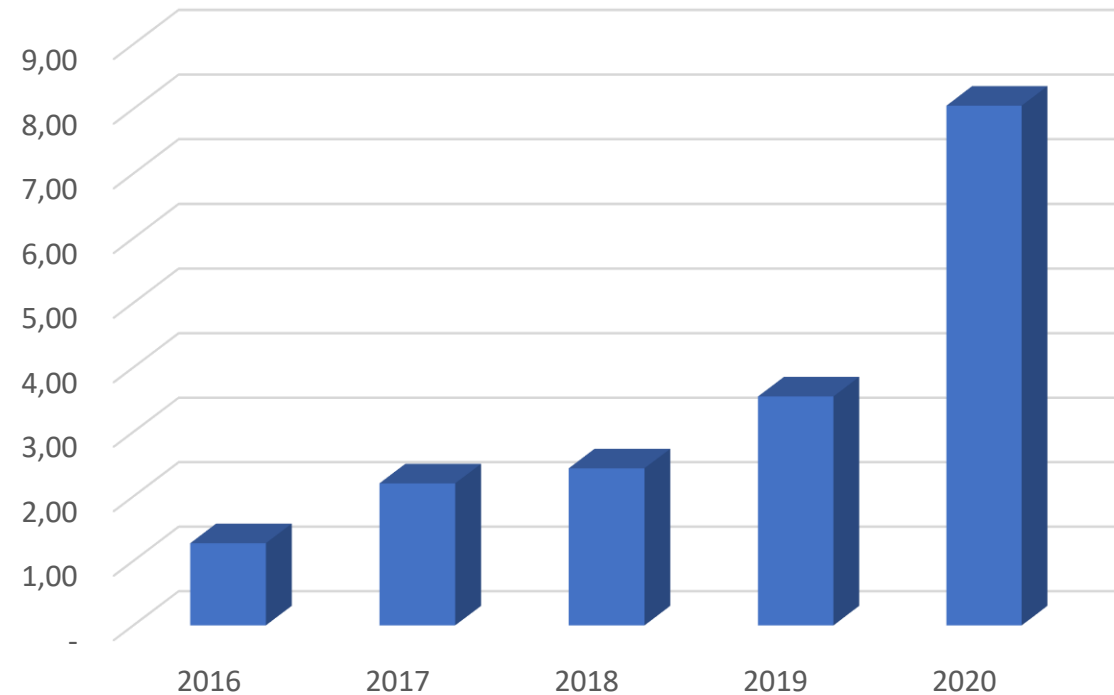
Gross Profit Margin



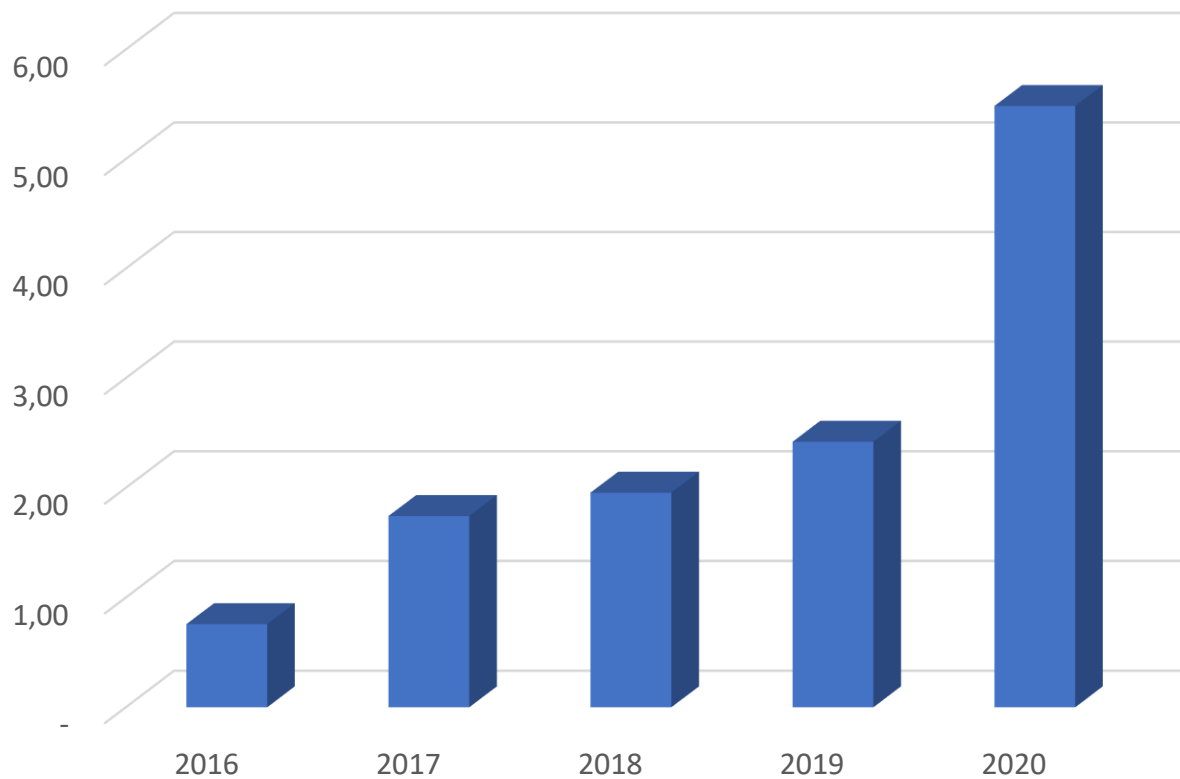
Debt to Equity Ratio



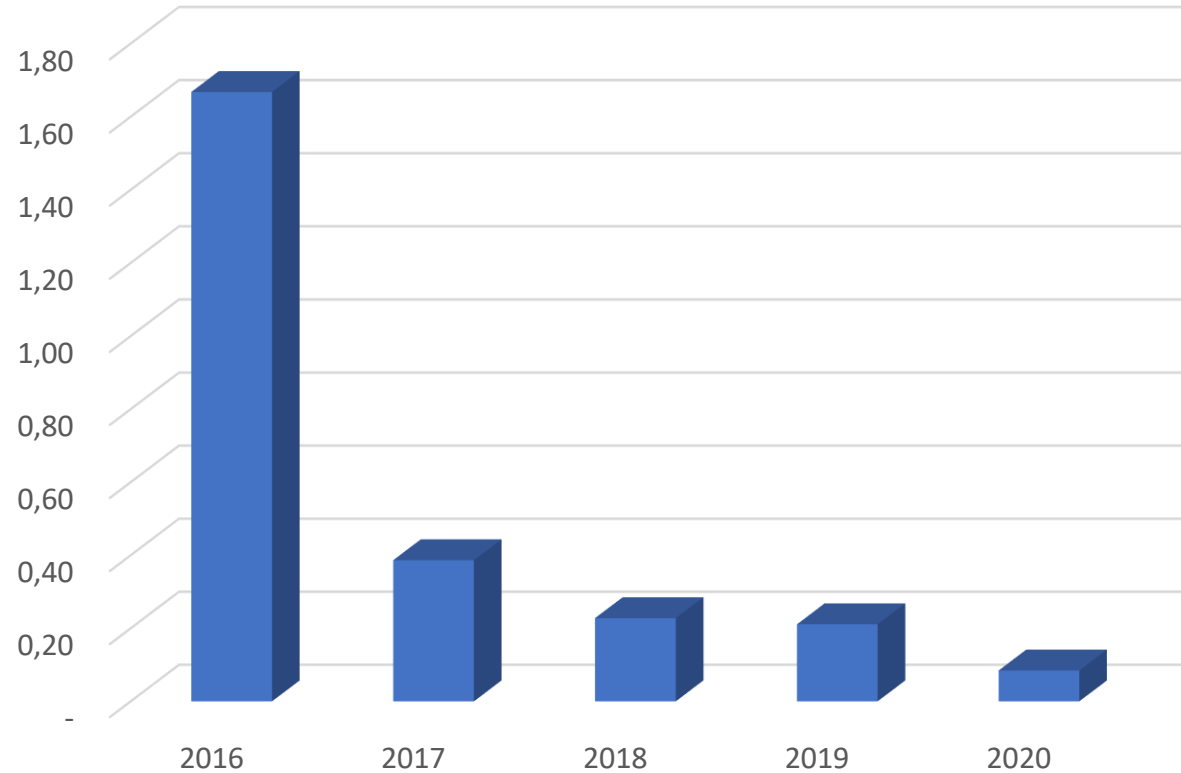
Total Assets/Total Liabilities



Current Ratio



Interest bearing debt to equity



PROPOSED INVESTMENT

Investment Opportunities

- The proposed investment is minimum 20% outstanding listed shares, which is now equivalent to around Rp 228 billion
- Management also open for another option if the Buyer would like to buy more than 20% shares

Have further inquiries?

Contact us at corsec@pratamawidya.com

Head Office

Jl. PLN Raya No.92 A-D,
RT.002/RW.012, Cikokol,
Kota Tangerang, Banten 15117
Indonesia

(+62 21) 5578 2407



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Thank You

Have a nice day

Stay update with us



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@pwofficial1981